

Strategic Sourcing In The New Economy Harnessing The Potential Of Sourcing Business Models For Modern Procurement

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Do You Know the Difference Between Strategic Sourcing and Category Management

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With a powerful strategic sourcing function in tow, retailers have been able to evaluate their
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Strategic Sourcing in the New Economy is about thinking and learning; it's about creating choices and about reaching and surpassing business goals it takes the reader way beyond the traditional procurement goal of simply reducing costs.' Gerard Chick, Chief Knowledge Officer, Optimum Procurement Group

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This course will provide a detailed overview of a Strategic Sourcing Process (7 step Process):
Profile the Category, Develop a Category Sourcing Strategy, Generate Supplier Profile,
Choose Competitive Selection or Supplier Development, Select Supplier (s) and Negotiate,
Implement, Continuous Improvement/Supplier Relationship Management

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