

The Complete Guide To Mergers And Acquisitions Process Tools To Support M A Integration At Every Level

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Mergers and acquisitions (M&A) experts Tim Galpin and Mark Herndon present an updated and expanded guide to planning and managing the M&A process. This comprehensive book is unique in providing the tools to address both the human and operational sides of integration. Based on the authors consulting experience with numerous Fortune 500 companies, this resource will help organizations capture deal synergies more quickly and effectively.

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Beginning with the deal itself, The Complete Guide to Mergers and Acquisitions shows managers how to minimize the impact of a merger on personnel and realize its strategic and financial benefits faster, more efficiently, and more effectively.

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Merger: Mergers involve the joining together of two or more companies. Often they occur between businesses of a similar size and type and, in these cases, they can be referred to as a 'merger of equals'. Usually, the combined company has a new management structure and adopts a new name.

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